

2017

Harcourts

# Wellington Region MINI CONFERENCE 2017

Wednesday 27th September 2017  
Conference & Function Centre, Palmerston North

Starts at 9.30am

## Programme

### Wellington Region Mini Conference

9.30am - 10.00am	Arrival Tea & Coffee and Registration
10.00am - 10.15am	<b>Chris Kennedy</b> - Chief Executive Officer, Harcourts New Zealand Opening Address
10.15am - 11.15am	<b>Tony Jenkins</b> - Business Owner, Harcourts Holmwood How to get ready for a changing market.
11.15am - 11.35am	<b>Mary-Louise Johns</b> - Business Owner & Sales Consultant, Harcourts Talk Property How to prospect effectively.
11.35am - 12.00pm	<b>Carol Benny</b> - NZ Operations Manager, Property Management, Harcourts New Zealand Meth & working with properties that are tenanted
12.00pm - 1.00pm	Lunch
1.00pm - 1.20pm	<b>Sarah Johnston</b> - Chief Executive Officer, Mortgage Express How MX can add value to your business
1.20pm - 2.05pm	<b>Jason Hussey</b> - Commercial Manager, Property Press How to write great advertisement and market property effectively.
1.20pm - 2.05pm	Property Management Session <b>Paul Davies</b> - MBIE Auditing for compliance
2.05pm - 2.35pm	<b>Tina Carr</b> - Account Manager, Campaigntrack Campaigntrack Tips and Tricks
2.35pm - 3.20pm	<b>Nicky Malloy</b> - Sales Consultant, Harcourts Blue Fern How to create raving fans.
2.35pm - 3.20pm	Property Management Session <b>Mandy Welch</b> - Palace Tips and Tricks using your software to its full advantage.
3.20pm - 3.35pm	Stretch Break
3.35pm - 3.45pm	Business Partner Presentation - CoreLogic
3.45pm - 4.45pm	<b>Steve Lange</b> - Founder of Tony's Tyre Services Simply the best
4.45pm - 5.00pm	It's a wrap!

